Monick Estrada, PMP
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SKILLS

- Global Team Leadership
- Resource Management
- Executive Communication
- Technical Risk Assessment
- Engineering Design
- Scope and Change Management
- Team Development and Mentoring
- Cost Management
- Program Performance Analysis

CAREER OBJECTIVES

I'm looking for a team to grow with. I'm looking for a home where I can invest in people, own meaningful work, and help the team keep getting better. I greatly enjoy program strategy and mentoring.

IMPACT MADE

- Led delivery for a global portfolio valued at over $200M.
- Trained and led teams of 50+ people across five countries.
- Led engineering disciplines and contractors for a $400M+ capital project.
- Saved $6M through collaboration and negotiation with regulatory agencies.
- Developed 10 year capital investment plans and managed annual budgets.
- Saved $2.5M by challenging a proposed solution and developing an optimized alternative.

Estra LLC **Sep 2024 - Current**

Business Operations and Program Leadership; AI Startup (remote)

- Selected to help launch and build a new business segment while the company was rapidly developing AI products, expanding its client base, and defining how the organization would operate at scale.
- Designed program structure: documentation, workflows, delivery processes, and internal operating model
- Manage implementation and delivery for over 80 active client engagements, serving as primary strategic advisor
- Developed standardized implementation processes to improve client onboarding speed and consistency
- Identified structural gaps limiting growth and developed restructuring plan to improve scalability and execution
- Advised executive leadership on strategic positioning, execution sequencing, and long-term strategy

Program Manager, Fortune 500 Energy Company (Hybrid) **Aug 2023 – Aug 2024**

- Led engineering delivery of new portfolio valued over $200MM
- Trained and oversaw teams of 50+ people in Malaysia, Australia, Singapore, Alaska, and Canada. Implemented new structure for improved performance and synergy between international teams.
- Saved $2.5MM by challenging proposed solution, iterating and identifying optimized solution

GCI, Tech/Telecommunications (Remote) **Jul 2020 – Aug 2023**

Repeatedly selected by executive leadership to step into increasingly strategic roles leading high-priority initiatives across engineering, product management, and operations.

Product Manager IV

- Led priority product launch that delivered added value to over 150,000 customers
- Reduced time to market by 50% to achieve competitive market advantage
- Improved flagship product to increase performance speeds by 25% resulting in increased market capture
- Executed improvements/updates to internet product and increased revenue by $6.2MM+
- Led teams of 20+ people from various departments (engineering, CX, marketing, finance, legal, UX/UI)
- Advised and presented to executive leadership on intake ideas and prioritized development initiatives

Sales Engineer IV

- Analyzed ROI of capital investment opportunities and advised leadership on which opportunities to pursue
- Reviewed fiber infrastructure and developed long-term solutions
- Completed over 75 new opportunities supporting clients in Healthcare, Education, Enterprise, Government

- Led solution delivery through cross-functional collaboration with engineering, operations, project management, network services, implementations, provisioning, and others to plan and ensure smooth program execution
- Supplied customers with long-term solutions by investigating services, reoccurring issues, growth projections, security requirements, diversity needs, equipment, user count

Project Manager III
- Managed over 14 concurrent projects with a majority classified as fast-paced revenue driven projects
- Strategized with multiple departments to eliminate 24 weeks of lead time
- Improved project management processes by providing new tools for PMO to utilize such as new user access in Oracle and improved material tracking. Reduced cost and time for all projects.
- Coordinated the completion of all project tasks: site surveys, facility reviews, engineering design, procurement, contracts, Metasolv orders, provisioning requests, equipment installs, customer prem work, testing/handoff

Project Engineer; ConocoPhillips (Anchorage, AK) **Dec 2019 – May 2020**
- Project engineer for $400MM+ capital project - scope included plant expansion, design and implementation of new facilities, and supplying service to joint venture partner
- Responsible for leading and directing all engineering disciplines, contractors, subject matter experts, operations
- Collaborated with commercial team to protect confidential data and fulfill requests from joint venture partner
- Identified distribution system opportunity addressing longstanding operational issues ($25MM savings)

Mechanical Engineer; Enterprise Engineering (Anchorage, AK**)** **Dec 2018 – Dec 2019**
- Fulfilled Department of Defense contracts around the globe primarily focusing on aviation defense facility systems in the US, Guam, Japan, and Australia
- Developed asset management programs, field investigation reports, and detailed scope for new projects
- Held regulatory compliance reviews with subcontractors, clients, and in-house project team

Portfolio Manager; **Shell** (Puget Sound, WA) **Jul 2015 – Dec 2018**
- $6MM in savings through positive collaboration and negotiation with regulatory agencies
- $300k in savings - initiated and partnered with economics department to forecast field profit losses
- Generated 10-Year CAPEX plans - managed annual budgets, and proposed projects to site senior leadership
- Led 35+ projects simultaneously from assess to execution as program manager
- Led teams to ensure project milestones were met on time and under budget. Typical project team included: field operations, A/E firms, HSSE, engineering (I/E, mechanical, process), contracts/procurement, project controls, fabrication shop, economists, external relations

Project Controls Intern; CH2M Hill (Anchorage, AK) **Jun 2014 – Dec 2014**
- Selected to present business improvement project to the CEO and executive leadership of CH2M Hill
- Designed and developed a Total Quantities Tracking System that increased the efficiency and productivity of project management processes by improving cost tracking, client bids, and TIC estimates for Conoco

Civil Engineering Intern; Department of Natural Resources (Anchorage, AK) **Apr 2013 – May 2014**
- Managed teams and contractors on construction sites as sole representative of the State
- Oversaw land development projects encompassing environmental, structural and geotechnical engineering

EDUCATION AND AWARDS
- **Bachelor of Science in Civil Engineering, University of Alaska Anchorage**
- University of Alaska Anchorage, Research grant and honors recipient

ACTIVITIES AND INTERESTS
- Society of Women Engineers
- Chamber of Commerce
- Wild ice skating, sea kayaking, backpacking, exploring the great outdoors

TRAINING AND SOFTWARE

- 3 year rigorous training program mentored by senior leaders. Trained in: Reliability, lean processes, project execution, leadership, business operations, engineering, external relations
- Software: Microsoft Teams, Excel, Word, and PowerPoint, Daylight, Microsoft Project, Confluence, SharePoint, Oracle, Smartsheet, SAP, Orion, Assure 1, MetaSolv, Jira, Asana, Slack, Salesforce, Claude, ChatGPT, ElevenLabs, Codex